Dear Educator,

Thanks you for your interest in Excelsior Software. We are a software development company providing productivity tools for teachers. For several years our company has dedicated their full efforts to developing ways for teachers to use technology effectively. Our goals are to allow teachers and administrators to assess student capabilities on a daily basis without labor-intensive record keeping.

Over the last several years, Excelsior Software has also been making a difference in the area of teacher classroom management. During this time we have strived to build our premier product, **grade2**, into a comprehensive, platform independent management solution for a classroom teacher. Excelsior **grade2** combines all traditional teacher gradebook functions with newer outcome based ideologies, attendance, discipline, analysis tools and a complete report writing system. This combination has successfully formed a bridge for teachers to evolve into using technology as a management tool. Teachers become better class managers tracking student progress on essential learner objectives and have better summary information for making decisions. With the common data between DOS, Mac and Windows platforms, teachers can use different machines at home and at school, within the school or on the same network. What could be more versatile?

Recently we have been developing an extensive set of tools for making this vast teacher assessment information available to students, parents and administrators. Imagine a principal being able to view, summarize and evaluate student assessment from a single office computer on a common school network. Imagine a parent using only a touch tone phone to dial in and access student grades, teacher comments and missed homework. Our administrative up load and down load capabilities provide teachers with an extensive database of information on their students right in their classfile and also eliminate the need for a teacher to bubble grade sheets to report final grades.

Are you interested in wide spread use and standardized software for your school or district? The call for more information and economical pricing concerning an Excelsior site license. Site licenses are available at a considerable reduced cost per user. These licenses include both single user and network programs (DOS, Windows and Mac) and may include additional programs, such as the Excelsior Student viewer and Excelsior **grade2** interface. This license provides for home use and includes a year of full phone support and free updates.

Please contact us if we can provide you with more information or answer specific questions. Our toll free number is (800) 473-4572 and our fax number is (303) 353-8340.

Sincerely,

Donald R. Zaggle Excelsior Software, Inc.